



COMMON GROUND

Winter 2014

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Board of Directors

Dale White - President

Glen Burg - Vice President

Joe Cozart - Treasurer

Don Grant - Board

Timothy Johnson - Board

J.R. Taylor - Board

Kevin Whaley - Board

Al Cvasin - Ex-Officio

Don Grant - Past President

Welcome New Members

Danny Marshal
Carl Berry

Greetings!

Your Board of Directors had a great meeting at the Tri-Con office in Detroit. I would like to remind all members that you have an open invite to any Board meeting to participate and hear what your association is doing.

Mark your calendar to attend the next membership meeting on Tuesday, March 25, 2014 at the Spartan Hall of Fame Café at US-127 and Lake Lansing Road, north of Lansing.

The meeting is scheduled to begin at 5 pm with social time and cash bar. Dinner and presentation starts at 6pm. Please let the office know if you are attending.

We are finalizing with Senator Boher, the language of Public Act 330. Once the bills are introduced, Senator Jones, Chairman of the Judiciary Committee, will schedule a hearing. Many thanks go to Don Grant, Legislative Chair, for his dedication to the re-write of the bill. Talking points on the legislation is included in this newsletter. Please take time to read the points and see how it positively affects your business, employees and liability.

The Board approved a by-law change at the last Directors meeting. This change removed the offices of Secretary and Treasurer and established the position of Secretary/Treasurer. Joe Cozart is serving in that capacity at the present time and doing a commendable job.

It is an election year and nearly every state and local office is up for election. Please take time to meet with your legislative candidates and share information about our industry and why it is important.

We must continue to work together to maintain and improve our industry.

Regards,

Dale White
MCSA President

WELCOME NEW MEMBERS

Carl Berry - DADA
Danny Marshal -Advanced Security & Investigative Solutions

Legislative Update

Julian Vail LLC

P.A. 330 RE-WRITE PROGRESS

Over the past several issues we continue to write about the progress made and the discussions on the re-write of PA 330 the Security Guard Act. We are enclosing below the talking points prepared by Don Grant, Legislative Chair for MCSA so that all members get an idea of what all our work is preparing to do on your behalf. These talking points are furnished to Senator Booher and his staff to utilize in convincing other legislators to support the legislation. Once the bills are introduced, we will get into committee in the Senate for hearing and then to the Senate for a full vote. After that success, we will go to House Committee then to the House for full vote and then once successful, on to the Governor for his signature. Aggressive calendar at best but we will continue the fight.

TALKING POINTS:

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Presently the rules affecting the Private Security Business industry under PA-330 are outdated and seriously flawed with respect to public safety, public trust, and the duties that security guards and security guard agencies are employed to perform.

The following issues are in need of immediate change.

Training:

Currently there is no mandatory minimum training for an individual to be employed by a security guard agency to provide security services for others.

Such training needs to be allowed to be provided "in house" by the guard agency and needs to be standardized and documented.

Weapons:

An individual working as a security guard can carry a firearm, any commercially available baton, a chemical spray device, a taser, or restraint device with no specialized training.

Firearms and less than lethal alternatives are essential for security personnel. Not only for needed protection for themselves and others, but functioning as an effective deterrent.

Qualified trainers stand ready to train security personnel in the proper use of restraint devices, and batons.

Manufacturers who produce chemical defense sprays "pepper spray" and conducted energy devices "tasers" who already sell to and train law enforcement personnel offer certified training for security personnel as well. This factory training and certification should be mandatory for a security guard in order to carry and use these products.

Specialized training beyond a CPL safety course should be mandatory for a security guard to carry a firearm. Qualified trainers are available to provide this needed training.

Uniforms/ Patches/ Badges:

Currently the uniform requirement for a security guard is over- restrictive and needs to be broadened in order for the guard to function in the various settings where they perform their duties.

As long as the attire does not deceive the public into thinking that the guard is a police officer the proper uniform should be at the discretion of the licensee and his or her client within limits such as the standard enforcement looking uniform currently required, or a professional blazer, or a button down polo shirt for concerts and outdoor events. Patch shape and color, and embroidered or metal badges.

The proper use of the uniform, patches, and badges is essential for the safety of the security officer and the public because "officer's presence" is known in the "use of force continuum" as the lowest lever of force that is used. The professional appearance of a security officer as a person who is in a position of authority is more likely to get needed compliance from an individual who would otherwise become combative.

Temporary Non-security providers:

During special events security guard agencies need to hire personnel who will not function in any capacity as a security provider. Often 200 to 300 individuals need to be hired to work no more than 90 days and will take event tickets, direct traffic in a parking lot or usher people to seats.

These individuals are not security guards and need to be hired without the fingerprint requirement as this places a needless load on the system and financial burden on the event and security company.

Alarm Response:

Currently under PA-330 it is a felony for a security officer to "respond" to a burglar or fire alarm.

It is the normal duty for a security officer to respond to an alarm in order to investigate the cause of the alarm. Whether property was broken into or whether persons could be in danger of an intruder or a fire. A person functioning as a security officer should be legally able to not only respond to an alarm but also to perform any "end user" functions of an alarm system, controlled access system, or CCTV system whether this system was installed by the user or an alarm company without an alarm license.

License Qualifications:

Currently a person can be promoted to Corporal "rank above that of patrolman" and "supervise" a parking lot for four years and obtain a guard or guard agency license.

We have outlined realistic qualifications for a security business license that looks at combinations of experience and education.

Body Guards:

Currently there is no license training or experience required for an individual to provide for a fee the service of "body guard".

It is in the public interest to require a license for this service and it makes sense for that license to be under "Security Guard Agency" or "Licensed Professional Investigators".

Unlicensed Security Providers:

This industry is currently plagued by persons without a guard or guard agency license offering services from security guard service to security consulting to training for deployment similar to a temp service.

Any form of security service offered for a fee implies a level of competence and in the interest of public trust needs to be held to the same security guard / guard agency license.

We would like to remind you that now is the time to get to know your legislators in your respective districts. It is important to get them to understand our business so that when we ask for their support of our bill to re-write PA 330, we are not strangers to them.

We continue to monitor all legislation to make sure that no legislation proceeds that may have unintended consequences for MCSA members.

Michigan Security Companies Announce Merger:

Actron Systems and Tricon Security Group LLC Merge to Offer 360° of High-Tech Security Solutions

DETROIT, Mich., February 10, 2014 - Two of Michigan's highly-regarded minority certified security and surveillance companies, Actron Systems and Tricon Security Group LLC, announced they have merged to form ATMC, the parent company for Actron Systems and Tricon Security Group LLC. The merger positions Actron as a leader in the field of high-tech security technology, staffing and integrations, providing their clients with 360-degrees of digital security solutions. The announcement was made by Ben Aycock and Michael Whittaker.

Located in Detroit's historic Guardian Building, Actron provides a full line of security solutions including high tech security and surveillance equipment to businesses and municipalities. Tricon Security will provide executive protection, film industry security, logistics, investigative services and event security services. Actron's newest service called Virtual Presence - Live Dedicated Remote Security launched with the merger of the two companies. Virtual Presence brings a whole new dimension to modern security practices while providing companies with exceptional value.

"We're proud to announce the merger between Actron Systems and Tricon Security," said Ben Aycock, President of Actron Systems. "This merger positions Actron and Tricon as a leader in the field of high tech security technology, staffing and integrations. By joining forces, we're positioned to capture a broader market share and reaffirm the company's status as a global leader in virtual security systems."

"The merger between Actron Systems and Tricon Security is destined to open new markets and increase revenue in an industry that's constantly changing," said Mike Whittaker, President of Tricon

Security. "We're pleased with the merger and look forward to great the opportunities that lie ahead."

Founded in 1957, Actron Systems is a full-service integrator of high tech security systems, for municipalities, corporations and government agencies. Since 2004, Tricon Security Group LLC has addressed the specialized security requirements of a multitude of industries, including law enforcement, homeland security, the movie industry, executive protection and corporate security needs. Actron Systems is located in the Guardian Building, 500 Griswold St., Suite 2450, Detroit, Michigan. For more information visit www.actronsystems.com or call 1-855-4-ACTRON.

Michigan Contract Security Association Meeting Registration Form

MCSA MEMBERS MEETING



Tuesday, March 25, 2014

**Spartan Hall of Fame Cafe
1601 W Lake Lansing Rd
East Lansing, MI 48823
(517) 337-4680**

Speakers: Legislative Guests

5:00 pm - Social Hour
6:00 pm - Introduction of Legislators and Guests
Dinner
PA 330 - Re-Write
Presentation of Member Certificates

Plan now to attend this event! If you know someone that would benefit from this meeting or think it might be of interest to a colleague, please invite them. MCSA meetings are open to everyone.

PLEASE RSVP BY March 19, 2014 TO THE MCSA OFFICE

Website <http://mcsa-online.org> Phone 517-482-0729 Email: val@julianvail.com



**MCSA MEMBERSHIP MEETING
Tuesday, March 25, 2014
Member Price: \$40.00
Non-Member Price: \$50.00**

Name: _____

Company: _____

Address: _____ City: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Total amount: _____ Check # _____

Please make checks payable to MCSA and mail with completed form to:

MCSA 1235 North Pine Street | Lansing, Michigan 48933
Or fax with credit card payment to: MCSA | (517) 372-1501

MCSA Member Insurance Program



Member Insurance Program

10 YEARS OF DIVIDENDS PAID TO MEMBERS!

How Does your Insurer Compare?

| | <u>Your Carrier</u> | <u>MCSA Program</u> |
|--|---------------------|---------------------|
| • "A" rating by A.M. Best Company | ? | Yes |
| • Same low rate applies to both armed as well as unarmed work? | ? | Yes |
| • Are you protected by Michigan Guaranteed fund in case of insurer insolvency? | ? | Yes |
| • Substantial discount available based on your own claim history? | ? | Yes |
| • One insurance company for your professional and general liability, Workers' Compensation, Property and Crime, Auto and Umbrella coverages? | ? | Yes |
| • Are claim settlements handled by personnel seasoned in your industry? | ? | Yes |
| • Non-interest bearing and flexible payment plans? | ? | Yes |
| • Support MCSA membership agendas? | ? | Yes |

If you answered "NO" to any of the above questions, contact us now for a proposal specifically built for your industry!



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Applications available on our home page at www.mcsa-online.org