



Spring 2017

Hello Member:

I am excited to share with you recent updates with MCSA and the announcement of our May Annual Meeting.

We are completing our membership renewal and are in the midst of a membership drive. You should have received the invitation to renew your membership in December and, just in case you misplaced it, we have a reminder in this newsletter. Please be sure to encourage other contract security professionals to join our ranks. Remember, there is strength in numbers!



We are planning our 2017 annual meeting and elections. We will soon announce the May date and location for the meeting. Plan to attend and hear the update on the contract security legislation and training options going forward.

Finally, please give some consideration to serving your industry as a board member with the Michigan Contract Security Association. We have the positions of President, and two board trustees up for election. The current MCSA board of directors is President Dale White with Tricon Security, Vice President Glen Burg of Tenable Protective Services, Inc., Secretary/Treasurer is Terry Shoenberger of RSS Security Inc. and board members Carl Berry of DADA and Kevin Whaley of The Campbell Group.

As always, it is a privilege to serve as MCSA's President and an honor to represent you at functions that benefit our organization. As an association, our priority is to work on behalf of the industry to protect and improve the laws, regulations, training, etc. that impact the contract security industry.

I look forward to seeing you in May.

As always, feel free to contact me or MCSA's executive director, Val Vail-Shirey for any reason.

Sincerely,

A handwritten signature in blue ink, which appears to read 'Dale White'. The signature is fluid and cursive.

Dale White  
MCSA President

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# Time to Renew Your Membership

Thank you for your continued membership in the Michigan Contract Security Association. We are a dedicated, strong and sustainable voice for Michigan's contract security industry.

Your membership makes our association strong and helps us address industry issues. Included with your membership renewal, a newsletter to keep you informed and provide professional development, networking opportunities, industry protection and enhancement through legislation, reduced rate on liability insurance along with other superior member benefits.

As our vision statement describes:

"The objectives of this association shall be to enhance professionalism in the security industry through the establishment of standards of ethics and education and to engage the political process for the good of the industry."

MCSA is the industry's organized and cohesive voice. Today's world moves quickly and technology, while efficient, creates a fast paced environment. MCSA only exists because of the care and support of its members. Your continued membership assures that we remain a relevant voice within and beyond Michigan.

We remain committed to passing legislation for training standards into law. These are very positive bills for the longevity of Contract Security Agencies and their employees. Please go to <http://www.legislature.mi.gov> and search for Senate Bill 186 to read the language in detail. We welcome your comments and/or questions. The bills have passed the Senate and remain in the House for final vote.

MCSA continues to grow its partnership with the Campbell Group insurance program. This partnership has saved every one of our participating members a minimum of 25 % on their insurance premiums. To get the rewards of reduced premiums on all your insurance needs, you must be a member of MCSA. Please feel free to contact Mr. Kevin Whaley of the Campbell Group for more information on the savings for your company at [kwhaley@thecampbellgrp.com](mailto:kwhaley@thecampbellgrp.com) or telephone toll free, 1-800-748-0351, ext. 435.

If you have not yet renewed your membership, please do so today. If there are any changes or corrections to your information, please note it on the invoice. We will use this to create/update your Online Membership Directory listing. If you didn't receive a renewal form, please contact MCSA by calling (517) 482-0729.

All member benefits are available on our website- [www.mcsa-online.org](http://www.mcsa-online.org). We look forward to hearing from you!

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## Featured Member Spotlight Center Mass Inc



CMI is proud to be a veteran owned small business serving the general public, law enforcement and military clientele.

Our company goal is to help our customers "SAVE LIVES".

CMI was founded in 1996 based on our experiences in the military and law enforcement.

The results of these efforts are innovative operational products and training concepts designed to help our clients succeed and survive in a variety of environments.

Our company products and training services are battle tested and are credited with reducing multiple deadly threats around the world, and saving the lives of our clients, and/or other innocent bystanders.

For more information visit: [www.centermassinc.com](http://www.centermassinc.com)

### **Date to be announced**

MCSA Annual Meeting and Training  
Dividends and New Law/Legislation  
Novi, Michigan  
May ??, 2017, 6:00 p.m.

### **Proposed By-Law Change**

We are proposing changing the bylaws to reflect today's access to technology. Here is a [link](#) to the proposed changes. Feel free to review and contact the office with any questions or suggestions you may have.

A vote to change the By-Laws will occur at the annual meeting in May.

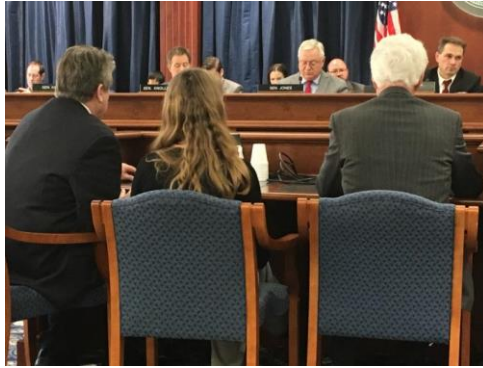
The MCSA Board of Directors have voted in the affirmative to have the membership consider changes in Article III, Section 3:

The annual dues for an Individual member shall be one hundred fifty dollars (\$150). The annual dues for a vendor member shall be two hundred fifty dollars (\$250). Dues are payable in advance on or before November 1. The secretary/treasurer shall notify members two months in arrears. Those whose dues are not paid within sixty days thereafter shall be dropped automatically from the roll of membership of the association.

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### **Legislative Update**

Julian Vail, LLC monitors legislative activity for issues that may positively or adversely affect MCSA members. MCSA thru Julian Vail, LLC also request legislation that will benefit the contract security industry. Last month a nine bill bi-partisan package was introduced in the House and Senate. On Wednesday, March 15, the Senate Regulatory Reform Committee heard testimony on the senate bills and passed, all but SB 189, to the senate floor for a full vote. On March 22, the senate committee will hear SB 189 and it is anticipated the bill will be moved to the full senate. It is expected that the SB's will pass the full senate and move to the House Regulatory Reform Committee. It is important for MCSA members to contact their Senator and Representative and express your support of the legislation. Please contact the office if you have questions on this legislation. You can read greater detail on this package at [Contract Security Legislation](#). You can locate your legislators at [Contact Your Legislator](#)



MCSA President Dale White, Senator Darwin Boher and his staff Kara Butters testify before the Senate Regulatory Reform Committee on March 15, 2017.

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## **2017-18 Legislative Leadership Michigan Senate & House of Representatives**

### **Michigan Senate Senate Majority**

Leader Senator	Arlan B. Meekhof	Senate District 30
Senate Majority Floor Leader	Senator Mike Kowall	Senate District 15
Senate President Pro-Tem	Senator Tonya Schuitmaker	Senate District 26
Senate Minority Leader	Senator Jim Ananich	Senate District 27
Senate Minority Floor Leader	Senator Morris Hood III	Senate District 3
Senate Appropriations Chair	Senator Dave Hildenbrand	Senate District 29

### **Michigan House of Representatives**

Speaker of the House	Representative Tom Leonard	House District 93
Majority Floor Leader	Representative Dan Lauwers	House District 81
Speaker Pro-Tems	Representative Lee Chatfield	House District 107
Minority Leader	Representative Sam Singh	House District 69
Minority Floor Leader	Representative Christine Greig	House District 37
House Appropriations Chair	Representative Laura Cox	House District 19

## **WELCOME NEW MEMBERS**

Jason Reichbauer \* STT, Inc  
Bassam Senawi \* Metro Protective Services  
Terry Shoenberger \* RSS Security Inc.

# MCSA Member Insurance Program



## Member Insurance Program

**10 YEARS OF DIVIDENDS PAID TO MEMBERS!**

### How Does your Insurer Compare?

	Your Carrier	MCSA Program
• "A" rating by A.M. Best Company	?	Yes
• Same low rate applies to both armed as well as unarmed work?	?	Yes
• Are you protected by Michigan Guaranteed fund in case of insurer insolvency?	?	Yes
• Substantial discount available based on your own claim history?	?	Yes
• One insurance company for your professional and general liability, Workers' Compensation, Property and Crime, Auto and Umbrella coverages?	?	Yes
• Are claim settlements handled by personnel seasoned in your industry?	?	Yes
• Non-interest bearing and flexible payment plans?	?	Yes
• Support MCSA membership agendas?	?	Yes

If you answered "NO" to any of the above questions, contact us now for a proposal specifically built for your industry!



**Kevin Whaley**  
Sr. Vice President/Program Manager  
MCSA Program  
PO Box 1788  
Grand Rapids, MI 49501-1788  
Phone: 1.800.748.0351  
Fax: 1.800.847.3129

Email: [kwhaley@thecampbellgrp.com](mailto:kwhaley@thecampbellgrp.com)

Applications available on our home page at [www.mcsa-online.org](http://www.mcsa-online.org)

### A Little Bit of History

The Michigan Contract Security Association (MCSA) was founded by David Coy, Al Cavasin, Mark Kawahara, Dale White and Phillip Wunder and incorporated in June 2002. Through their foresight, the founding members formed MCSA in an effort to enhance professionalism in the security industry through the establishment of standards and the

promotion of ethics and education. In addition, the MCSA was designed to assist and influence the political process for the good of the industry.

The MCSA is led by an executive board consisting of a President, Vice President, Secretary and Treasurer, board members and an ex-officio. The MCSA encourages its members to take an active role in strengthening the organization by getting involved with one of the committees that have been established to date; the Legislative Committee, the Ethics and Standards Committee, the Membership Committee and the Fallen Heroes Committee.

The Legislative Committee works diligently with our lobbyist and association management company to lobby on behalf of legislation that would affect our industry and profits. Just a few of the issues that have been addressed in the past are the Ax the Tax campaign, fingerprinting of employees and currently a rewrite of PA 330.

The Ethics and Standards Committee exists to provide a methodical means to address issues that arise, not only among our members, but other companies in our industry.

Our Membership Committee is essential in continuing our efforts to increase our membership. We believe there is strength in numbers when working to regulate our industry and fight for a cause when necessary. We strongly encourage our members to participate and stay current on issues that can adversely affect our livelihoods.

The Fallen Heroes Committee is called upon to act in times of crisis, to enable MCSA to respond quickly to a Contract Security Officer's death or life threatening injury providing his or her surviving family desperately needed assistance. It is also a vehicle for outreach into the greater Contract Security Industry and an expression of stewardship for those employed by it.