



COMMON GROUND

June 2015

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Dear Member,

We had an awesome annual meeting in May. Thank you for taking the time to vote in our 2015 election. The vendors gave great presentations and we had many new members attending!

First and foremost, MCSA bestowed upon State Senator Darwin Booher the *LEGISLATOR OF THE YEAR* award in recognition of his dedication to the contract security industry and the citizens of Michigan.

Secondly, any active member of the Michigan Contract Security Association in good standing was entitled to cast a ballot in the annual election of officers.

Your ballots were submitted electronically, and at the May 13 Annual Meeting.

Candidates were selected by a nominating committee. The following positions were open for elections and these individuals will represent MCSA through 2017.

Vice President: Glen Burg
Secretary/Treasurer: Joe Cozart
Board Member: Kevin Whaley
Board Member: Carl Berry

The remainder of the board includes Don Grant, J.R. Taylor, and myself, President.

The annual membership meeting was arranged and hosted by Val Vail-Shirey and Larry Julian, of Julian Vail, LLC, our association management company. The outstanding attendance at our meeting, due to Julian Vail's dedication, and our sincere interest, reaffirms our commitment to this profession.

If you are reading this newsletter and missed out on this year's meeting, be sure to attend the next one. It is well worth your time.

If you have any questions, please contact me or Val at the MCSA office.

Sincerely,

Dale White
MCSA President



New MCSA Members

Help us welcome the following members into the MCSA family!

- Margo Ciecierski, Center Mass, Inc.
- William Darnell, Blueline Investigations, LLC
- Jeff DiMambro, Tenable Protective Services, Inc
- Edward Ferguson, Fox Labs International Inc
- Mark Ford, Risk Security & Investigations
- Gary Godlewski, White Collar Canine
- Mac-Allan McCracken, Eagle Security Services, LLC
- David Meadows, Century Security Group, LLC
- Michael Murphy, Liberty Security
- Michael Pickerell, Security Operations Services, Inc.
- Brandon Pierce, Stratus Security Management, Inc
- Michael Reilly, Blueline Investigations LLC
- Denise Robertson, STT, Inc
- David Rusch, STT Inc
- Thomas Sikora, Jr, Triad Protection Agency, Inc.

May Membership Meeting

MCSA held a Membership Meeting on May 13, 2015 in Novi, Michigan. Nearly 50 people came to the annual meeting to enjoy the dinner and comradere. We had some very interesting speakers on subjects pertinent to our businesses:

Senator Darwin Booher spoke to the group for a second year in a row. He was re-elected to the Michigan Senate in November 2014 representing the 35th District, which includes Benzie, Crawford, Kalkaska, Lake, Leelanau, Manistee, Mason, Missaukee, Ogemaw, Osceola, Roscommon, and Wexford counties.

Senator Booher received the LEGISLATOR OF THE YEAR award in recognition for his dedication to the contract security industry and the citizens of Michigan. He chairs the Senate Banking & Financial Institutions Committee for the 2014 -18 legislative term and serves as a member of the Senate Appropriations Committee, where he chairs the Community Colleges and Capital Outlay subcommittees. He also serves on the Senate Agriculture and Educations committees. Additionally, Booher serves on the Appropriations subcommittees for the departments of Natural Resources (DNR) and General Government.



Center Mass with Jeff Felts and John Sherman talked about their retail gun range, store, firearms training facility and law enforcement training services.

Dan Mendelson from Unitex Direct, Inc, a full service uniform & accessory products for law enforcement, spoke to attendees. Since 1992, Unitex Direct has provided service to customers all over the U.S. Unitex represents virtually every major manufacturer in the public safety uniform market in the U.S.



Gary Godlewski and Tom Stevenson from White Collar Canine discussed their Corporate K-9, Police K-9, and Personal Protection Dogs for events. White Collar Canine's highly experienced staff ensure clients receive the support needed to make their K-9 experiences positive.

As you know MCSA offers a fine insurance program and Kevin Whaley from Campbell Insurance, and John Bures of Conifer Insurance Company were there to answer any questions about the MCSA Insurance Program.

The Meeting Minutes from last year's annual meeting on May 15, 2014 were approved. And the evening ended with the presentation of member certificates to MCSA members.

Legislative Update

Julian Vail, LLC

Presently the rules affecting the Private Security Business industry under PA-330 are outdated and seriously flawed with respect to public safety, public trust, and the duties that security guards and security guard agencies are employed to perform.

Senator Darwin Booher, Senator Bert Johnson, Representative Howrylak and Representative Robert Wittenberg have introduced a bi-partisan package of bills designed to address the needs of the industry.

Senate Bills: 161, 162, 163, 164 and House Bills: 4253 and 4254

The following issues are in need of immediate change.

Training:

Currently there is no mandatory minimum training for an individual to be employed by a security guard agency to provide security services for others.

Such training needs to be allowed to be provided "in house" by the guard agency and needs to be standardized and documented.

Weapons:

An individual working as a security guard can carry a firearm, any commercially available baton, a chemical spray device, a taser, or restraint device with no specialized training.

Firearms and less than lethal alternatives are essential for security personnel. Not only for needed protection for themselves and others, but function as an effective deterrent.

Qualified trainers stand ready to train security personnel in the proper use of restraint devices, and batons.

Manufacturers who produce chemical defense sprays "pepper spray" and conducted energy devices "tasers" who already sell to and train law enforcement personnel offer certified training for security personnel as well. This factory training and certification should be mandatory for a security guard in order to carry and use these products.

Specialized training beyond a CPL safety course should be mandatory for a security guard to carry a firearm. Qualified trainers are available to provide this needed training.

Uniforms/ Patches/ Badges:

Currently the uniform requirement for a security guard is over- restrictive and needs to be broadened in order for the guard to function in the various settings where they perform their duties.

As long as the attire does not deceive the public into thinking that the guard is a police officer the proper uniform should be at the discretion of the licensee and his or her client within limits such as the standard enforcement looking uniform currently required, or a professional blazer, or a button down polo shirt for concerts and outdoor events. Patch shape and color, and embroidered or metal badges.

The proper use of the uniform, patches, and badges is essential for the safety of the security officer and the public because "officer's presence" is known in the "use of force continuum" as the lowest level of force that is used. The professional appearance of a security officer as a person who is in a position of authority is more likely to get needed compliance from an individual who would otherwise become combative.

Temporary Non-security providers:

During special events security guard agencies need to hire personnel who will not function in any capacity as a security provider. Often 200 to 300 individuals need to be hired to work no more than 21 days and will take event tickets, direct traffic in a parking lot or usher people to seats.

These individuals are not security guards and need to be hired without the fingerprint requirement as this places a needless load on the system and financial burden on the event and security company.

Alarm Response:

Currently under PA-330 it is a felony for a security officer to "respond" to a burglar or fire alarm.

It is the normal duty for a security officer to respond to an alarm in order to investigate the cause of the alarm. Whether property was broken into or whether persons could be in danger of an intruder or a fire. A person functioning as a security officer should be legally able to not only respond to an alarm but also to perform any "end user" functions of an alarm system, controlled access system, or CCTV system whether this system was installed by the user or an alarm company without an alarm license.

License Qualifications:

Currently a person can be promoted to Corporal "rank above that of patrolman" and "supervise" a parking lot for four years and obtain a guard or guard agency license.

We have outlined realistic qualifications for a security business license that looks at combinations of experience and education and Law Enforcement.

Our bills have the full backing of LARA, and the Michigan State Police.

The bills passed the Senate in 2014.

The License fee that the Security Agencies currently pay are under PA-330 is absolutely not being increased without benefit but rather a fee restructuring which is needed so that LARA can fund the cost of administration under Occupational Code. Currently the only sanction that the department has for a license holder which violates the statute is license revocation. Moving the regulation to the Occupational Code will provide form better and more appropriate regulation of the industry.

We, the Security Industry, LARA, and the Michigan State Police believe that we need to be Regulated under the Occupational Code.

This overdue legislation is vital in order to protect the public. It will strengthen, modernize, and add a great deal of professionalism to the security industry in Michigan.

We know that everyone is in support of our bill. Please support LARA and the Contract Security Industry by passing this Bill.

PA 330 re-write affects all MCSA members:

This Bill Package represents six years of hard work and dedication by all of the members of our industry who were willing to take the time to participate in the process.

June 2, 2015

Dear colleagues:

Over the past six years the Michigan Contract Securities Association (MCSA) has urged all licensed Security Guard Agencies to participate in the re-write of Public Act 330, the act that licenses and regulates contract security agencies.

The many security managers and owners who participated in the PA-330 re-write, a very diverse cross section of all of the licensed security agencies, proudly support Senate Bills 161,162,163, and 164.

Until this package of bills is adopted, PA-330 rules affecting our industry will continue to come under scrutiny. Whenever a civilian is injured or dies while in the care of Security there is an immediate reaction from the legislature resulting in proposed mandated minimum training.

The proposals are unrealistic given that our companies are so diverse in the services that we provide. For example:

- For those who operate under an "observe and report" policy where Security Officers will have no weapons or restraints, the bills offer a reasonable solution to the issue of minimum training.
- For those who "protect clients and their property," the bills allow us to still train our officers in-house, and only out-source the training we feel is necessary.

Under this Senate Bill Package we will have minimum required training that we tailor to our individual needs. This is training that we can provide in-house. We will not be required to send our security officers to inappropriate, standardized training that doesn't address their needs.

The Michigan Department of Licensing and Regulatory Affairs (LARA) has proposed \$500 as the cost necessary to regulate the security industry. This Senate Bill Package has the full support of the Michigan State Police, LARA, and passed the Senate by an overwhelming majority.

This Bill Package represents six years of hard work and dedication by all of the members of our industry who were willing to take the time to participate in the process. Members from Security Guard Agencies of all sizes, from one to hundreds of officers, and areas of service from parking lots to State Facilities.

There are serious issues facing our industry, I hope you will join us and help to tackle them. We believe that you and your business will benefit greatly from this package of bills.

Sincerely,

Dale White, President MCSA

Don Grant, Past President MCSA

MCSA Member Insurance Program



Member Insurance Program

10 YEARS OF DIVIDENDS PAID TO MEMBERS!

How Does your Insurer Compare?

	Your Carrier	MCSA Program
• "A" rating by A.M. Best Company	?	Yes
• Same low rate applies to both armed as well as unarmed work?	?	Yes
• Are you protected by Michigan Guaranteed fund in case of insurer insolvency?	?	Yes
• Substantial discount available based on your own claim history?	?	Yes
• One insurance company for your professional and general liability, Workers' Compensation, Property and Crime, Auto and Umbrella coverages?	?	Yes
• Are claim settlements handled by personnel seasoned in your industry?	?	Yes
• Non-interest bearing and flexible payment plans?	?	Yes
• Support MCSA membership agendas?	?	Yes

If you answered "NO" to any of the above questions, contact us now for a proposal specifically built for your industry!



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