



# COMMON GROUND

December 2014

## MCSA

235 N Pine St  
Lansing, MI 48933  
(517) 482-0729

### Board of Directors

Dale White - President

Glen Burg - Vice President

Joe Cozart - Treasurer

Don Grant - Board

Timothy Johnson - Board

J.R. Taylor - Board

Kevin Whaley - Board

Don Grant - Past President

### **Calendar of Events**

Board Meeting  
January 14, 2015  
11 am  
Location TBD

Your 2015 renewal notices were mailed in early November. They are due December 31! If you have not received your renewal notice, please contact the office, (517) 482-0729 or [val@julianvail.com](mailto:val@julianvail.com)

**Dear Val,**

To the disappointment of myself and our members, the legislature has adjourned for this session and didn't take up the Security Guard bills in the House of Representatives. The bills passed the Senate and were awaiting action in the House. The committee assigned to hear the bills did not schedule the bills for a hearing as there was widespread disagreement over the increase in fees prescribed. MCSA and Licensing and Regulatory Affairs have worked very hard in finding a compromise on the final language and fees; however, some members of the legislature were not supportive of any fee increase and therefore the bills died at the end of session.

Julian Vail, LLC worked diligently with House members to secure a vote on the legislative package, but to no avail. Val and Larry have been in contact with Senator Booher and requested that he make these bills a priority and reintroduce them at the start of the upcoming 2015 session. Our work will now focus on meeting with the new legislators and ask for their support in getting these pivotal bills passed in the best interest of the industry and the general public.

We remain committed to seek out new members for our organization. As the more members of the industry are part of MCSA - the louder our voice. There is power in numbers.

Please take time to meet with your elected Representative and Senator as we need their support. The new Speaker of the House is Representative Kevin Cotter and the new Senate Majority Leader is Senator Arlan Meekhof.

It is now more important than ever to consider making a contribution to the MCSA Political Action Committee so that we have the funding necessary to support candidates that support our issues. Members and our lobbyist will be making every effort to attend functions to get acquainted with new members of the legislature and make them aware of the security guard industry and our issues. The PAC contribution form is included in this newsletter for your response and contribution.

We must continue to work together to maintain and improve our industry.

Sincerely,

Dale White  
MCSA President



We are excited to announce the release of our new website!

[mcsa-online.org](http://mcsa-online.org)

## Member Spotlight

Shepherd Security & Investigations, Inc.

Founded in 2003 by Donald and Vickie Grant.  
Shepherd's name comes from "the care taker".

Don's vision for Shepherd was to have a company that would not settle for less than 100% client satisfaction and would be a place where one could have pride in their job.



Shepherd's promise when we accept a new client is to make an "immediate and dramatic difference in the issues that they face. A promise always kept.

In order to achieve this Shepherd distanced itself from the idea that security was "passive" "Observe and Report" but rather "active" where the Shepherd officers respond on behalf of their client using industry best practices to address the situation at hand.

Shepherd Security has been highly successful in providing overall plant protection for its clients because the Shepherd management team knows that effective security cannot be achieved using uniformed officers alone.

The entire "security tool box" of alarms, cameras, uniformed officers, hand cuffs, pepper spray, tasers, firearms, high profile vehicles, radio communications, and investigative services must be deployed as needed.

Shepherd Security & Investigations was formed to be a "one stop" security service provider as stated in the "Mission Statement" which the Shepherd team holds dear to heart.

"To Provide Our Clients With The Most Effective And Cost Efficient Security Solutions Through The Proper Application, Integration, And Management Of Security Personnel And Technology.

About the Co- Founder Don Grant (President)

After drifting around in the retail world for 17 years Don took a part-time security position as a mobile patrol driver. This is where Don found the purpose and appreciation that he was lacking in his career. After 15 years in the field of Security and Investigative management Don began his internship in the alarm industry and with his wife of now 31 years formed Shepherd Security & Investigations, Inc.

Quoting Don Grant:

I believe that in order to remain an effective security service provider tomorrow and beyond the company must focus on continued education and training for management and the officers.

I believe that success is measured by client trust and loyalty. You know that you are keeping your commitment when your clients depend on you and also trust that they leave their facility in good hands.

I was asked what has impacted me the most in my career in security. There are two.

To many a job is just that, but to some being a security officer gives a great sense of pride and purpose. I have been in security management for 22 years and twice I have attended the funeral of one of my security officers. Though their death was not job related the family laid their loved one to rest in full security uniform because they so loved their job.

The other, over the past several years I have had the privilege of serving on the board of directors for the Michigan Contract Security Association. I have been honored to serve as President and still serve as Past President, Board Member and Legislative Committee Chairman. Serving through the process of our security bills that have just passed the Senate to me is a career achievement.

Our industry has faced many critical issues that could have had a very disastrous impact on our industry and more face us now. If you are a security service provider or you proudly work for one and you are not part of this organization you are missing out on the greatest contributions you can make for your industry and the rewards for doing so.

My Thanks to Larry and Val and to all Merry Christmas and Happy New Year.

## Welcome New Member

Thomas Sikora, Jr \* Triad Protection Agency  
William Darnell \* Blueline Investigations LLC  
Edward Ferguson \* Fox Labs International, Inc

## 2014 General Election Recap

The results of the recent election are complete. Governor Rick Snyder, Attorney General Bill Schuette and Secretary of State Ruth Johnson were re-elected to another four year term.

The Michigan House of Representatives will be represented by 63 Republicans and 47 Democrats in the 2015-16 session. The Speaker of the House is Representative Kevin Cotter from the Mt. Pleasant area. The Majority Floor Leader is Representative Aric Nesbitt and the Speaker Pro-Tem is Representative Tom Leonard of Dewitt.

The Michigan Senate, will have 27 Republican Senators and the Democrats 11. The Senate Majority Leader is Senator Arlan Meekhof of Ottawa County and the Majority Floor Leader is Senator Mike Kowall from White Lake. We look forward to working very closely with this legislature on issues that affect our organization.

## MCSA to re-introduce Legislation - re-write of PA 330

Senate Bills 983, 984, 985, 964 passed the Regulatory Reform Committee and the full Senate, however, failed to receive action in the House. The only issue of opposition that we are aware of is the fee increases. Members of the House of Representatives do not support any fee increases. At this time, we expect the bills to be re-introduced in the 2015-2016 legislative session. Our work has already begun to obtain support for the bills in this upcoming session.

Presently the rules affecting the Private Security Business industry under PA-330 are outdated and seriously flawed with respect to public safety, public trust, and the duties that security guards and security guard agencies are employed to perform.

A few points of the agreed upon language:

Requires a mandatory minimum training for an individual to be employed by a security guard agency to provide security services for others. Such training needs to be allowed to be provided "in house" by the guard agency and needs to be standardized and documented.

Allows an individual working as a security guard to carry a firearm, any commercially available baton, a chemical spray device, a taser, or restraint device with specialized training from the manufacturer.

Allows that firearms and less than lethal alternatives are essential for security personnel.

For complete language go to

<http://www.legislature.mi.gov/%28S%28eakqb055fd3qpmvhwukycz55%29%29/mileg.aspx?page=getObject&objectName=2014-SB-0983>



**SELF Defense Coverage  
Do I need it?  
ABSOLUTELY!**

**3 COMMON MISCONCEPTIONS:**

- 1) My Homeowners policy protects me:**  
Not the case. Home Owners policies restrict coverage to accidents. They deem a shooting as an intentional act (which it is). They will not defend you or pay a judgment on your behalf.
- 2) If I'm justified in my actions I should be ok, right?**  
No, you could lose everything over it. Once you discharge your weapon you are very likely subject to legal prosecution and criminal/civil defense costs. In the end you are left with all the legal bills for your defense. The amount can be staggering.
- 3) I've heard of several insurance companies offering self defense coverage, they are all pretty much the same in what they cover.**  
Nothing could be further from the truth! Since carriers like the NRA and USCCA make their offering to the general public out of necessity they must have restrictive policy language and submits built within their policy where they/you are most at risk. (For example, they severely limit amount of criminal defense that they offer.) Since availability is restricted to former agents, broader coverage can be provided.



[www.mcsa-online.org](http://www.mcsa-online.org)



**Michigan Contract Security**  
*Political Action Committee*  
**MCS-PAC**

*Count on me to support my*

**Michigan Contract Security Political Action Committee - MCS-PAC**

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip Code \_\_\_\_\_

Employer \_\_\_\_\_

Work Address \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Email address \_\_\_\_\_

Note: MCS-PAC Contribution Personal Check enclosed:

\$25  \$50  \$75  \$100  \$1 a day/\$365  Other \$ \_\_\_\_\_

Note: MCS-PAC can accept personal checks  
**NO** corporate contributions accepted.

Please make your personal check payable to **MCS-PAC**  
Remit to: Michigan Contract Security Political Action Committee  
235 N. Pine Street • Lansing, MI 48933  
Voice: 517-482-0729 • Fax: 517-372-1501

**Thank you to first time participants and  
to those who continue to support MCS-PAC**

Click [here](#) to download pdf form.